

1 Juanita R. Brooks (CA SBN 75934) / brooks@fr.com
2 Roger A. Denning (CA SBN 228998) / denning@fr.com
3 Frank J. Albert (CA SBN 247741) / albert@fr.com
4 K. Nicole Williams (CA SBN 291900) / nwiliams@fr.com
5 Jared A. Smith (CA SBN 306576) / jasmith@fr.com
6 Tucker Terhufen (CA SBN 311038) / terhufen@fr.com
FISH & RICHARDSON P.C.
12860 El Camino Real, Ste. 400
San Diego, CA 92130
Telephone: (858) 678-5070 / Fax: (858) 678-5099

7 Susan Morrison (*Pro Hac Vice*) / morrison@fr.com
8 FISH & RICHARDSON P.C.
9 222 Delaware Avenue, 17th Floor
P.O. Box 1114
Wilmington, DE 19801
10 Telephone: (302) 652-5070 / Fax: (302) 652-0607
11 Additional counsel listed on signature page

12 *Attorneys for Plaintiff,*
13 FINJAN LLC

14 UNITED STATES DISTRICT COURT
15 NORTHERN DISTRICT OF CALIFORNIA

16 FINJAN LLC,

17 Plaintiff,

18 v.

20 PALO ALTO NETWORKS, INC.,

21 Defendant.

Case No. 4:14-cv-04908-PJH

**FINJAN LLC'S OPPOSITION TO PALO
ALTO NETWORKS, INC.'S MOTION
TO STRIKE FINJAN LLC'S
INFRINGEMENT CONTENTIONS**

[UNREDACTED VERSION]

Hon. Phyllis J. Hamilton
Ctrm: 3, 3rd Floor

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1 **I. INTRODUCTION**

2 Palo Alto Networks (“PAN”) decided it was going to file this motion to strike Finjan’s
 3 infringement contentions even before PAN saw them. In the Joint Case Management Statement—
 4 filed on March 11, three weeks *before* Finjan’s contentions were due—PAN requested that the Court
 5 require Finjan to provide extra detail in its infringement contentions, citing previous cases where
 6 Finjan was ordered to supplement. This Court *denied* PAN’s request. Aware of PAN’s game plan,
 7 Finjan went to great lengths to exceed all requirements for infringement contentions under the Patent
 8 Local Rules, serving infringement contentions that total over 2,100 pages and far surpass those that
 9 required supplementation in prior cases. For each limitation of the asserted claims, Finjan’s
 10 infringement contentions provide a detailed narrative (often running multiple pages by itself)
 11 explaining how each accused product meets that particular limitation. Then, Finjan cites to each of
 12 three types of evidence to support the infringement theories—technical documents, source code,
 13 and actual test results—and provides additional narratives or highlights to explain how that
 14 particular evidence shows the accused product meets the claim limitation. Finjan’s infringement
 15 contentions are different from those in prior Finjan cases, they include much greater detail than the
 16 Patent Local Rules require, and they provide much greater detail than PAN itself provided in its
 17 invalidity contentions in this case.

18 Undeterred by the significant detail in Finjan’s infringement contentions, PAN filed the
 19 instant motion seeking not to compel supplementation but instead to *strike* all 2,100+ pages of
 20 Finjan’s contentions. In support of its arguments, PAN relies on cherry-picked snippets, lifted from
 21 Finjan’s claim charts without including Finjan’s narrative explanations. PAN also chose not to
 22 provide the Court with the full versions of Finjan’s contentions that it seeks to strike. Had it done
 23 so, the Court would see just how thorough the contentions are—and how baseless PAN’s motion
 24 is—which is why Finjan has attached the contentions in their entirety to this brief.

25 Additionally, PAN has not yet provided much of the technical documentation for the accused
 26 products, which Finjan otherwise would have included in its infringement contentions. Finjan has
 27 requested PAN to update its production of internal technical documents and make available specific
 28 source code files. While PAN has said in meet-and-confer meetings that it is not refusing to produce

1 the documents, it continues to delay. Finjan has asked PAN to supplement its production by a date
 2 certain; otherwise, Finjan will have to move to compel. Until PAN has produced those technical
 3 documents and Finjan has had time to consider them, this motion to strike is premature.

4 **II. FACTUAL BACKGROUND**

5 Despite being filed in 2014, this case is still in its early stages, largely due to a five-year stay
 6 for IPR proceedings that resulted in only three of the 198 challenged claims being found
 7 unpatentable. Fact discovery is under way, but only one deposition has been taken. The parties'
 8 claim construction exchanges are ongoing, and the *Markman* hearing is set for October 13 or 14,
 9 2021. No close of fact discovery has been set.

10 **A. Finjan's Infringement Contentions Are Detailed And Thorough**

11 On April 1, 2021, pursuant to the Patent Local Rules, Finjan served its infringement
 12 contentions for the seven patents-in-suit.¹ The contentions comprise ten claim charts, total 2,141
 13 pages, and lay out in detail Finjan's theories for how PAN's products infringe the asserted claims.²
 14 The discussion of each limitation of the asserted claims begins with a detailed narrative describing
 15 how each accused product meets that limitation. Following the narrative, the charts then point to
 16 evidence supporting Finjan's infringement theory, including: (1) excerpts from PAN's public and
 17 confidential documents describing the accused products (to the extent provided by PAN); (2) source
 18 code files for each version of each accused product (to the extent provided by PAN); and (3)
 19 screenshots from Finjan's testing of PAN's products showing the infringing functionality. The
 20

21 ¹ Unlike PAN, Finjan is providing its infringement contentions with this opposition so the Court can
 22 review them in their entirety. *See Exh. A* (Finjan Initial Infringement Contentions), Exh. B
 23 (Appendix A-1, '780 Patent, Next Generation Firewall ("NGFW") and WildFire products), Exh. C
 24 (Appendix A-2, '780 Patent, Traps product), Exh. D (Appendix B-1, '731 Patent, NGFW, WildFire,
 25 and Traps products), Exh. E (Appendix C-1, '926 Patent, NGFW and Wildfire products), Exh. F
 26 (Appendix C-2, '926 Patent, Traps and WildFire products), Exh. G (Appendix D-1, '633 Patent,
 27 NGFW, WildFire, and Traps products), Exh. H (Appendix E-1, '154 Patent, NGFW and WildFire
 28 products), Exh. I (Appendix E-2, '154 Patent, Traps and Endpoint Security products), Exh. J
 (Appendix F-1, '408 Patent, Wildfire and Traps products), Exh. K (Appendix G-1, '494 Patent,
 NGFW, WildFire, and Traps products).

² PAN does not dispute that Finjan has: (1) identified each asserted claim of each patent-in-suit (Pat. L.R. 3-1(a)); (2) identified the Accused Instrumentalities by "name or model number" (Pat. L.R. 3-1(b)); (3) provided "an identification of any direct infringement and a description of the acts of the alleged indirect infringer that contribute to or are inducing that direct infringement" (Pat. L.R. 3-1(d)); and (4) described "[w]hether each limitation of each asserted claim is alleged to be literally present or present under the doctrine of equivalents." (Pat. L.R. 3-1(e)).

1 charts also include narrative discussions explaining how the cited evidence supports Finjan's
 2 infringement theories.

3 Example: '154 Patent, limitation 1[a] applied to NGFW and WildFire.

4 To demonstrate the lengths to which Finjan went to identify its infringement theories, the
 5 following discussion uses, as an example, Finjan's claim chart for one accused product combination
 6 (Next Generation Firewall or "NGFW" and WildFire) and one limitation (limitation [a]) of one
 7 claim (claim 1) of one patent (the '154 Patent). Finjan has not cherry-picked this particular
 8 limitation because the description is more thorough than others. Rather, ***it was PAN who picked***
 9 ***this limitation***, saying in its brief (at pp. 5-6) it is "representative of the deficiencies of Finjan's
 10 infringement contentions." The discussion below shows that is not the case, as do the 195 pages
 11 Finjan devotes to explaining how the accused products meets this single claim limitation in its
 12 contentions. (Exh. H at pp. 10-204.)

13 Identification of accused products: Each of Finjan's infringement charts begins by
 14 identifying the specific accused products by product family and model number. In our example of
 15 limitation 1[a] of the '154 Patent, Finjan identifies PAN's NGFW, WildFire, Threat Prevention, and
 16 URL Filtering products, including each model number (e.g., NGFW PA-220R) and/or software
 17 version (e.g., PAN-OS v4.1). (Exh. H at pp. 1-3.) Next, for each limitation, Finjan states whether
 18 the accused product practices the limitation on its own or in combination with other products. For
 19 limitation 1[a] of the '154 Patent, Finjan states: "PAN NGFW alone and in combination with
 20 WildFire includes a content processor (i) for processing content received over a network, the content
 21 including a call to a first function, and the call including an input, and (ii) for invoking a second
 22 function with the input, only if a security computer indicates that such invocation is safe." (Exh. H
 23 at p. 10.)

24 Narrative explanation of infringement theories: After identifying each accused product or
 25 combination of products, Finjan provides a narrative, in its own words, detailing its infringement
 26 theories for that product. The following excerpt includes only portions of one of Finjan's theories—
 27 which spans five pages—for how NGFW with WildFire meets limitation 1[a] of the '154 Patent:
 28

1 **NGFW + WildFire + URL Filtering**

2 The accused content processor is comprised of structures, functionalities,
 3 operations, or systems of NGFW, alone, or in combination with a host computer
 4 within the protected network.

5 The accused security computer is comprised of structures, functionalities,
 6 operations, or systems of WildFire and/or URL Filtering. This includes
 7 functionalities of the WildFire hardware, public cloud, PAN-DB cloud, and Bright
 8 Cloud. NGFW inserts functionality (substitute functions) into content received over
 9 the network (URLs), and that inserted functionality causes received content
 10 (comprised of URLs) to be sent to WildFire and its associated systems for analysis.
 11 WildFire (security computer) analysis can be performed on a public cloud, on a
 12 private cloud, and on a hybrid cloud. Additionally the security computer is Inline
 13 Machine Learning, which can render a verdict in real time to prevent malware from
 14 executing.

15 The accused content processor invokes a second function with the input only if
 16 WildFire and/or URL Filtering (including at least PAN-DB cloud and/or Bright
 17 Cloud) indicate that such invocation is safe. For example, for email received by the
 18 NGFW, the NGFW sends links included in the emails to WildFire public cloud for
 19 analysis. A virtual machine does dynamic analysis on the links and determines
 20 whether they include malicious content. WildFire will send the URL and verdicts
 21 to the PAN-DB cloud server. The PAN-DB cloud server will create a profile for
 22 malicious links. When a user clicks a link in an email received and attempts to
 23 retrieve the associated content, the request flows through the NGFW, which queries
 24 PAN-DB or Bright Cloud for the categorization of the associated URL. If the URL
 25 contains malicious content, the user's browser session can be blocked using a URL
 26 Filtering profile.

27 The accused content received over a network including a call to a first function
 28 (substitute function), the call including an input is comprised of content requested
 29 by the client computer, which is received over a network combined with SML files
 30 received over a network at the NGFW. The SML files enforce the NGFW security
 31 policies to substitute function calls which cause the requested input to be sent to the
 32 security computer (WildFire) for inspection when the first function is invoked.
 33 Exemplary calls to first functions (substitute functions) are necessarily variable
 34 based on the nature of the content that the system is seeking to invoke, and is the
 35 call to the substitute functionality that is invoked by the content processor that
 36 results in the input being transmitted to a security computer when the first function
 37 is invoked, rather than executing the desired content. Communications among the
 38 structures within the NGFW that modify the content and that execute the modified
 39 content take place over a network, because those communications deliver data
 40 using a standard communication protocol. For example, communications between

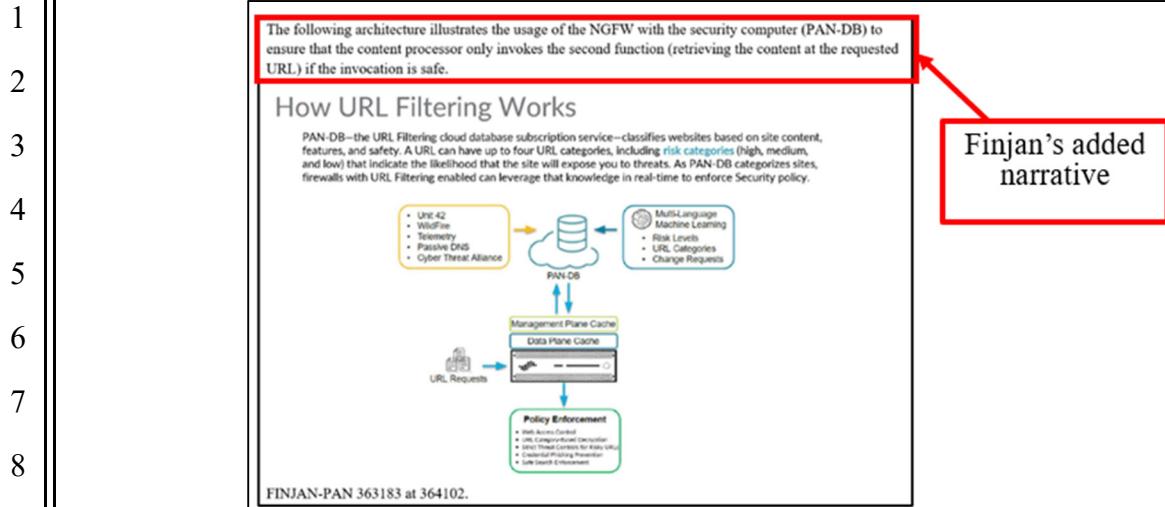
1 structures and processes in the NGFW take place using at least Transmission
 2 Control Protocol/Internet Protocol (TCP/IP), Sockets, Proxy protocol, User
 3 Datagram Protocol (UDP), function calls, shared data structures, and inter-process
 4 communications mechanisms. Accordingly, the content processor processes
 5 content received over a network, the content including a call to a first function
 6 (substitute function), and the call including an input. For example, content is
 7 received and parsed within the Data Plane (DP) of the NGFW, where the SML files
 8 parse the network packets for content inspection and create calls to substitute
 9 functions which identify data (e.g., files or URLs) of interest. The call to a substitute
 10 function and the corresponding input are passed to the Management Plane (MP)
 11 over a network, including at least using Transmission Control Protocol/Internet
 12 Protocol (TCP/IP), Sockets, Proxy protocol, User Datagram Protocol (UDP),
 13 function calls, shared data structures, or inter-process communications
 14 mechanisms. The MP transmits the input to WildFire (security computer) when the
 15 first function is invoked. The call to a first function, the call including an input,
 16 varies in each instance depending on the nature of the requested content, and is
 17 implemented by at least the source code cited below and the SML files, which to
 18 date, PAN has not produced despite repeated requests by Finjan.

19 ...

20 (*Id.* at pp. 15-19.)

21 Evidentiary Support: After explaining its infringement theories in narrative form, Finjan
 22 next references exemplary evidence for support, including citations to PAN's documents describing
 23 its products, relevant portions of source code for those products, and screenshots of testing of those
 24 products in use. For each of these categories of evidence, Finjan also provides explanations of how
 25 the particular evidence shows an aspect of infringement, highlights the important aspect of the
 26 evidence (e.g., quotes certain language from a document excerpt), or both.

27 Technical Documentation: Finjan's claim chart for limitation 1[a] of the '154 Patent
 28 identifies numerous PAN technical documents to illustrate how NGFW and WildFire meet the
 29 limitation. (Exh. H at pp. 10-163.) In the excerpt below, for example, Finjan provides a narrative
 30 explaining that, in this example, PAN-DB is the claimed "security computer" and the claimed
 31 "second function" is satisfied by retrieving content at the requested URL.



14 **Inline Machine Learning**

15 The PAN-OS that runs on the PAN firewall products implements a content processor for processing content
 16 received over a network. As an example, the modules within the PAN-OS that receive the network packets
 17 corresponding to files (e.g., downloaded files, files embedded within emails, files embedded within
 18 webpages, etc.) or URLs (e.g., URLs within downloaded files, URLs embedded within emails, URLs
 19 embedded within webpages, etc.) and process these network packets using Inline Machine Learning (“Inline
 20 ML”) implement a content processor for processing content received over a network.

21 Within the PAN-OS source code, the modules that receive the network packets corresponding to executable
 22 files are implemented by source code in the following files:

23 **PAN-OS 10.0**

24 /PANOS 10.0/src/apps/dp/task/src/pan_task.c
 25 /PANOS 10.0/src/libs/dp/flow/src/pan_flow_proc.c
 26 /PANOS 10.0/src/libs/dp/ctd/src/pan_ctd.c
 27 /PANOS 10.0/src/libs/dp/mlav/src/pan_ctd_mlav.c
 28 /PANOS 10.0/src/libs/dp/detector/src/pan_sml_vm.c

22 (*Id.* at p. 182.)

23 **Testing Results:** Finally, the excerpt below is an example of Finjan’s use of testing
 24 screenshots throughout its contentions. Finjan uses this particular screenshot, captured during
 25 Finjan’s testing of PAN’s NGFW product, to show that NGFW takes action on URLs (e.g., block
 26 or alert) based on whether the claimed “security computer” (e.g., WildFire) indicates invocation is
 27 safe, meeting limitation 1[a] of the ’154 Patent. Finjan provided the explanatory narrative seen in
 28 the screenshot below.

In the context of URLs and URL Filtering, the NGFW transmits URLs to WildFire and/or PAN-DB/Bright Cloud (security computers) for analysis. If the security computer indicates that invocation is safe, the NGFW invokes the URL (second function). If the invocation is not safe, such as in the instance where the security computer indicates that the “url category list” is “malware,” then the NGFW takes the “action” of “block url.” The NGFW may also just “alert” the user that the URL is potentially malicious.

(*Id.* at pp. 197-98.)

Finjan's contentions follow the same process and similar formatting for each limitation of the asserted patents and provide similarly detailed charts for the accused products.

B. PAN Has Failed To Produce Many Relevant Documents

While Finjan’s infringement contentions are detailed and thorough, Finjan has been hampered by PAN’s delay in producing many of its core technical documents and much of the relevant source code for its accused products. Finjan has raised these deficiencies with PAN through multiple discovery letters, and Finjan’s counsel has had meet-and-confer discussions with PAN’s counsel regarding the necessary supplementation. PAN’s counsel has stated that PAN is not refusing to produce the missing documents and source code, but PAN has yet to supplement its production or make the missing source code available for inspection. Finjan’s counsel has requested a date certain for PAN’s supplementation. Should PAN produce the requested documents by a date certain, Finjan will then add them to its infringement contentions and move for leave to supplement based on PAN’s late production, as necessary. Should PAN not agree to produce the missing documents by the date certain, Finjan will have to file a motion to compel. But for purposes of this motion, PAN should not be heard to complain about the sufficiency of Finjan’s infringement contentions when it continues to withhold requested documents regarding the accused products.

1 **1. PAN Has Not Yet Produced Core Internal Technical Documents**

2 This case was stayed on December 9, 2015 (Dkt. No. 67), and the Court lifted the stay on
 3 January 25, 2021. (Dkt. No. 84.) After the stay was lifted, Finjan promptly and repeatedly identified
 4 deficiencies in PAN's document production and has requested on multiple occasions that PAN
 5 supplement its production. (*See* Exh. L (March 22, 2021 letter from Smith to Van Nort regarding
 6 PAN's deficient production); Exh. M (April 23, 2021 letter from Goter to Van Nort regarding PAN's
 7 deficient production); Exh. N (May 25, 2021 letter from Smith to Van Nort regarding several issues
 8 including PAN's failure to produce documents related to software for use with Traps); Exh. O (May
 9 28, 2021 letter from Goter to Van Nort regarding PAN's deficient production); Exh. Q (June 4, 2021
 10 email from Smith to Van Nort regarding several issues including PAN's deficient production); Exh.
 11 P (June 7, 2021 letter from Smith to Van Nort regarding several issues including PAN's deficient
 12 document and source code productions); Exh. Q (June 15, 2021 email from Smith to Van Nort
 13 regarding PAN's deficient document and source code production).) Finjan requested to meet and
 14 confer with PAN regarding its deficiencies, and counsel for the parties met on June 8, 2021. (Exh.
 15 Q (June 8, 2021 email from Smith to Van Nort providing summary of meet and confer).) During
 16 that conference, counsel for PAN indicated PAN was not refusing to produce the requested technical
 17 documents, but so far, PAN has produced none.

18 Of primary relevance, PAN has released new versions of the accused products since the case
 19 was stayed in 2015. But PAN has not yet produced *any* internal technical or development
 20 documents for those new versions. Indeed, the only non-source-code technical documents that PAN
 21 has produced since 2016 have been a handful of documents that are publicly available on PAN's
 22 website, documents that Finjan had already downloaded and produced to PAN.

23 **2. PAN Produced Much Of Its Source Code Late And Still Has Not Yet
 24 Produced Some Source Code**

25 Even before the stay was lifted on January 25, 2021, Finjan requested that PAN make the
 26 source code for the accused products available for inspection, in light of the April 1st deadline for
 27 Finjan's infringement contentions. (*See* Exh. R (January 22, 2021 email from Smith to Van Nort
 28 requesting inspection of PAN's source code for *all* accused instrumentalities).) But PAN delayed.

1 Initially, PAN made available for inspection only the same source code it made available before the
 2 stay, which was pre-2015 versions of PAN-OS (versions 3.1, 4.1, and 6.1) and Traps (versions 3.0
 3 and 3.1.3). (See Exh. R (January 26, 2021 email from Van Nort to Smith pushing back on allowing
 4 Finjan to inspect any post-2015 source code for the accused instrumentalities); Exh. R (February 1,
 5 2021 email from Van Nort to Smith regarding same).) Finjan demanded that PAN produce the new
 6 source code, and on March 10, 2021 (only three weeks before Finjan’s contentions were due), PAN
 7 made available for inspection PAN-OS versions 7.0, 8.0, 9.0, and 10.0. (Exh. R (March 10, 2021
 8 email from Van Nort to Smith confirming PAN would be providing PAN-OS versions 7.0, 8.0, 9.0,
 9 and 10.0.) But PAN still has not made available for inspection any post-2015 versions of Traps,
 10 which is an accused product for every asserted patent. (See Exh. S (March 12, 2021 letter from
 11 Smith to Van Nort regarding deficiencies with PAN’s source code production including failing to
 12 produce any post-2015 versions of Traps); Exh. T (March 18, 2021 email from Smith to Van Nort
 13 regarding same).)

14 Finjan continued to request PAN to supplement, and on June 2, 2021, PAN told Finjan for
 15 the first time that, “the Traps team is mainly in Israel, which has introduced complications in the
 16 collection and transfer of source code” and that “we are collecting additional Traps source code and
 17 will produce it soon.” (Exh. Q (June 2, 2021 email from Van Nort to Smith regarding deficiencies
 18 with PAN’s source code production).) Despite continued assurances, PAN still has not produced
 19 these additional Traps versions for inspection.

20 Further, Finjan complained in a February 25, 2021 letter that PAN’s source code production
 21 did not include SML files and FPGA (or “hardware”) source code. (Exh. U (February 25, 2021
 22 letter from Smith to Van Nort regarding deficiencies with PAN’s source code production).) After
 23 initially refusing to produce this source code—saying it was not relevant—PAN finally populated
 24 the source code computer with the SML files on March 29, 2021, just three days before Finjan’s
 25 infringement contentions were due. (Exh. W (April 8, 2021 email from Van Nort to Smith informing
 26 Finjan that PAN loaded requested SML and FPGA files on source code computer on March 29 and
 27 April 8, respectively).) And even worse, PAN waited until *after* Finjan served its contentions to
 28 notify Finjan that the SML files were available on the source code computer for review. (*Id.*)

1 Moreover, PAN did not produce the requested FPGA files for inspection until April 8, 2021, seven
 2 days *after* Finjan served its infringement contentions. (*Id.*)

3 What follows is a list of all of the source code that PAN has not yet produced or did not
 4 produce in time for Finjan to include in its infringement contentions: all versions of Traps after
 5 version 3.1.3, SML files, DFA files, and FPGA hardware source code. Having reviewed the late-
 6 produced SML and FPGA files, Finjan believes they are relevant and plans to move to amend its
 7 contentions to incorporate this additional evidence. Finjan believes the remaining Traps source code
 8 that PAN has not yet produced will also be relevant, and if so, Finjan intends to include it in amended
 9 infringement contentions, as well, after PAN finally makes it available.

10 **III. PAN'S MOTION TO STRIKE SHOULD BE DENIED**

11 **A. Finjan's Infringement Contentions Comport With This District's Law And**
 12 **Rules**

13 Finjan's infringement contentions provide sufficient notice to PAN, which is the purpose of
 14 infringement contentions, as courts in this District have stated repeatedly. “[A]ll courts agree that
 15 the degree of specificity under Local Rule 3–1 must be sufficient to provide reasonable notice to the
 16 defendant why the plaintiff believes it has a reasonable chance of proving infringement.” *Word to*
Info Inc v. Google Inc., No. 15-CV-03486-WHO, 2016 WL 3648605, at *4 (N.D. Cal. July 8, 2016).
 17 “The local rules do not require the disclosure of specific evidence nor do they require a plaintiff to
 18 prove its infringement case.” *Uniloc 2017 LLC v. Apple, Inc.*, No. 19-cv-1929-EJD-VKD, 2020
 19 WL 978678, at *2 (N.D. Cal. Feb. 28, 2020). “The local patent rules in the Northern District of
 20 California . . . requir[e] both the plaintiff and the defendant in patent cases to provide early notice
 21 of their infringement and invalidity contentions, and to proceed with diligence in amending those
 22 contentions when new information comes to light in the course of discovery. The rules thus seek to
 23 balance the right to develop new information in discovery with the need for certainty as to the legal
 24 theories.” *Plexxikon Inc. v. Novartis Pharms. Corp.*, No. 17-CV-04405-HSG-EDL, 2018 WL
 25 11317255, at *2 (N.D. Cal. Apr. 23, 2018) (quoting *O2 Micro Int'l Ltd. v. Monolithic Power Sys., Inc.*, 467 F.3d 1355, 1365–66 (Fed. Cir. 2006)).

27 Finjan's infringement contentions provide PAN with more than sufficient notice as to its
 28 legal theories and the supporting evidence (at least the evidence to which Finjan had access as of

1 the date of its contentions), and PAN cannot credibly argue otherwise. As outlined above, Finjan's
 2 contentions include narrative explanations of each infringement theory for each claim limitation and
 3 each product or product combination. (*See, e.g.*, Exh. H at pp. 10-21 (element 1[a]).) Again, using
 4 the '154 Patent as an example, the contentions provide headings for each individual theory, and
 5 Finjan lays out in detail the theory along with the accused functionalities. (*Id.*) The contentions
 6 also contain subheadings within each limitation mapping the claim language to the evidence. (*See*
 7 *id.* at p. 21 (content received over a network); p. 38 (content including a call to a first function, the
 8 call including an input); p. 93 (for invoking a second function with the input, only if a security
 9 computer indicates that such invocation is safe).) Within each of these subheadings mapped to the
 10 specific claim language, the contentions include additional subheadings for each theory and again
 11 provide detailed prose explaining how the claim limitations are satisfied by each product/theory
 12 combination. (*See id.* at pp. 40-47 (explaining how the NGFW alone satisfies the first function
 13 limitation); *id.* at pp. 47-74 (explaining how the NGFW with WildFire and Threat Prevention satisfy
 14 the first function limitation); *id.* at pp. 74-87 (explaining how the NGFW with WildFire and URL
 15 Filtering satisfy the first function limitation); *id.* at pp. 87-93 (explaining how the Credential
 16 Phishing Prevention feature infringes the first function limitation).)

17 PAN's complaints really amount to a dispute about the evidence. But Finjan is not required
 18 to marshal all of its evidence at this early stage. *Plexxikon Inc.*, 2018 WL 11317255, at *2. Rather,
 19 the contentions need to put PAN on notice of Finjan's infringement theories, which they do.

20 Nonetheless, Finjan's contentions do cite substantial evidence in support of its theories. For
 21 each limitation and for each accused product, the contentions point to PAN's public and confidential
 22 documents, including narrative explanations detailing how the cited evidence applies to the
 23 particular limitation. (*See, e.g.*, Exh. H at pp. 10-151 (explaining how the documents show
 24 infringement of limitation 1[a]); *id.* at pp. 204-219 (same for limitation 1[b]); *id.* at pp. 238-259
 25 (same for limitation 1[c]).) The contentions further include detailed prose explaining PAN
 26 marketing videos that disclose the infringing functions. (*See id.* at pp. 151-163.) The contentions
 27 also include source code citations for each accused product and limitation, along with narrative
 28 explanations for how the source code meets the claim limitation. (*See, e.g.*, *id.* at pp. 162-194

1 (explaining how the source code illustrates infringement of limitation 1[a]); *id.* at pp. 219-232 (same
 2 for limitation 1[b]); *id.* at pp. 260-269 (same for limitation 1[c]).) Finjan's contentions also include
 3 evidence from Finjan's hands-on testing of PAN's accused products in operation pertaining to each
 4 limitation. (*See, e.g., id.* at pp. 194-202 (explaining how product testing confirms infringement of
 5 limitation 1[a]); *id.* at pp. 232-238 (same for limitation 1[b]); *id.* at pp. 269-275 (same for limitation
 6 1[c]).) Overall, Finjan's contentions explain in great detail which features and functionalities of the
 7 accused products satisfy each limitation of the claims and how they do so.

8 Despite all of this, PAN has asked the Court to strike completely Finjan's initial infringement
 9 contentions. If Finjan's infringement contentions really were deficient, one would have expected
 10 PAN to provide them in full for the Court to see. But PAN withheld the actual contentions and,
 11 instead, tried to characterize them as merely containing "screenshots and generic statements," like
 12 those found insufficient in the cases PAN cited. (Mot. at pp. 5-7.) Finjan's contentions do not fit
 13 the facts of those cases. PAN has ignored that Finjan provided explanatory narratives for its citations
 14 to evidence, identifying their relevance to infringement of the claim limitation. (*See supra*, Section
 15 II.A; *see also* Exh. H at pp. 10-151 (explanation of theories using documents for limitation 1[a]);
 16 *id.* at pp. 204-219 (same for limitation 1[b]); *id.* at pp. 238-259 (same for limitation 1[c]).) And
 17 contrary to PAN's assertions, the contentions include detailed descriptions tying the theories to the
 18 documentary evidence.

19 PAN points to limitation 1[a] of the '154 Patent as being "representative of the deficiencies"
 20 in Finjan's contentions and claims that Finjan offers no explanation of the "first function," "second
 21 function," and "input" portions of that limitation. (Mot. at pp. 5-7.) As the discussion of that
 22 limitation in the factual background section above shows, Finjan's contentions make clear how the
 23 accused products meet each part of that limitation. (*See, e.g.,* Exh. H at pp. 10-21.) PAN wholly
 24 ignores that Finjan's contentions contain a 12-page narrative explaining its infringement theory for
 25 the accused products with respect to just limitation 1[a], including the "first function," "second
 26 function," and "input." (*Id.*) For example, Finjan's contentions explain: "Portions of the NGFW
 27 substitute functionality (substitute function calls) into received content that causes that content to be
 28 marked for and sent to be processed by pattern recognition modules to identify malicious content

1 when the first function is invoked.” (Exh. H at p. 10.) And “[i]f the input marked for inspection
 2 and inspected by pattern recognition modules is determined to be unsafe or malicious, the NGFW
 3 (content processor) blocks that content and does not permit the content to load on the destination
 4 computer. Thus, the content processor invokes the second function with the input (original function)
 5 only if a security computer indicates that such invocation is safe.” (*Id.* at p. 11.)

6 PAN claims that, “Finjan also summarily equates ‘first functions’ with ‘substitute
 7 functionality,’ but similarly provides no information on what a ‘substitute functionality’ is or how
 8 PAN’s products insert this ‘substitute functionality.’” (Mot. at p. 7.) First, the information PAN
 9 claims is missing is exactly the information PAN failed to make available to Finjan, and Finjan
 10 made that clear in the contentions: “The call to a first function, the call including an input, varies
 11 in each instance depending on the nature of the requested content, and is implemented by at least
 12 the source code cited below and the SML files, ***which to date, PAN has not produced despite
 13 repeated requests by Finjan.***” (*Id.* at p. 12 (emphasis added).)³ PAN cannot withhold the source
 14 code that implements the “substitute functionality,” but then fault Finjan for not including it.

15 Second, despite that PAN had not produced the SML files, Finjan explains in narrative form
 16 that the call to the first function depends on the nature of the requested content, and Finjan provides
 17 specific examples including supporting document excerpts:

18 In addition to files received over the network, NGFW also captures links in received emails (content), and
 19 inserts functionality (substitute functions) into the content that causes the email links (inputs) to be sent to
 WildFire, PAN-DB, and Inline ML (security computers) for analysis.

20 (*Id.* at pp. 74, 83; *see generally* pp. 74-87.)

21 The following illustration from the WildFire Admin. Guide illustrates the infringing processing of the call to
 22 the first function, the call including an input. The following is an example of how NGFW and WildFire can
 23 work together to detect zero-day malware. A PAN customer receives an email having a download link
 included to an executable corresponding to a sales tool (content received over a network). The user clicks
 Download.
 ...

24 As soon as the sales rep clicks download, the NGFW inserts substitute functionality (call to a first function,
 25 the call including an input) into the content to cause it to be transmitted to WildFire (security computer) for
 analysis.

26
 27 ³ PAN produced these files for inspection only after Finjan served its contentions. Notably, based
 28 on Finjan’s preliminary analysis of these files, they provide key information about the identity of
 the “first functions” and “second functions” that PAN complains are missing in the contentions.
 Once Finjan has had a chance to fully analyze the remaining unproduced source code and any
 corresponding documentary descriptions (should PAN produce them), it fully intends to supplement
 its contentions.

1 (*Id.* at pp. 53-55; *see generally* pp. 53-58.)

2 PAN's complaints with respect to "content processor" and "security computer" are similarly
 3 unfounded. (Mot. at pp. 8-9.) PAN cites to Finjan's recitation of its theory, but fails to show the
 4 Court exactly what Finjan's contentions say. In fact, the contentions explain the operation of the
 5 accused content processor and security computer:

6 The accused content processor invokes a second function with the input only if WildFire indicates that such
 7 invocation is safe. WildFire analyzes content received over the network, and sends verdicts to NGFW with a
 8 WildFire subscription and/or with a Threat Prevention license. For example, for content received by the
 9 NGFW, the NGFW sends content (inputs) to WildFire for analysis. WildFire analyzes content using static,
 10 dynamic, and bare metal analysis. If content is malicious, WildFire creates signatures for the malicious
 11 content. Users with WildFire subscriptions and/or Threat Prevention licenses have new signatures pushed to
 12 their NGFWs every five minutes. When a malicious file is subsequently encountered, NGFW will block the
 13 file. If a malicious file attempts to travel within the network, NGFW will block further propagation.
 14 Additionally, WildFire Inline ML can dynamically detect malicious content, and can block that malicious
 15 content in real time. In newer versions, WildFire provides real-time signature updates and provides real-time
 16 verdicts to the NGFW, which causes malicious content to be blocked in real-time. Thus, the content
 17 processor invokes the second function with the input (the original function) only if a security computer
 18 indicates that such invocation is safe.

19 (See, e.g., Exh. H at p. 12-13.) The contentions also discuss in detail Finjan's theory for the claimed
 20 "security computer," explaining which specific functionalities of the accused products satisfy the
 21 "security computer" limitations of the claims:

22 The accused security computer is comprised of structures, functionalities, operations, or systems of WildFire
 23 and/or Threat Prevention. This includes functionalities of the WildFire hardware, public cloud, PAN-DB
 24 cloud, and Bright Cloud. NGFW inserts functionality (substitute function calls) into content received over
 25 the network, and that inserted functionality causes received content to be sent to WildFire and its associated
 26 systems for analysis. WildFire (security computer) analysis can be performed on a public cloud, on a private
 27 cloud, and on a hybrid cloud. Additionally, the accused security computer is WildFire Inline ML, which
 28 conducts dynamic analysis to detect malicious files and provide real-time file blocking. WildFire ML can be
 implemented by a WildFire ML Cloud service (security computer). WildFire also provides real-time
 signature updates and real-time verdicts for Office documents, portable executables, executable and linkable
 format, and PDF documents.

29 (See, e.g., Exh. H at p. 12) Moreover, Finjan cites source code files with respect to these elements
 30 in this limitation, identifying specific content processor modules, again preceded by a narrative:

31 The content processor implemented within PAN-OS implements the operations for invoking a second
 32 function with the input, only if a security computer indicates that such invocation is safe. As an example,
 33 once the input marked by the system is processed by the pattern recognition modules and is determined to be
 34 safe, the content processor transfers the content input to the first function to the destination computer to be
 35 processed by the second function.

1 (Exh. H at pp. 168-70.) Finjan’s charts illustrate that the accused products meet these limitations
 2 and further provide explanations of Finjan’s theories and any asserted product combinations.

3 Even at this early stage, Finjan’s infringement contentions satisfy the Patent Local Rules and
 4 more than pass muster based on previous determinations of courts in this District. While PAN wants
 5 to draw a parallel to Finjan’s contentions in *Proofpoint*, Finjan’s contentions here more than satisfy
 6 Judge Gilliam’s directive there. (Mot. at p. 8.) For instance, Finjan has provided “separate charts
 7 detailing its theory of infringement as to each individual product,” *Proofpoint*, 2015 WL 1517920,
 8 at *3. And Finjan has explained PAN’s discovery failures and why it expects additional discovery
 9 to further support infringement. *Id.* at *5.

10 **B. PAN Demands More Of Finjan Than It Requires Of Itself**

11 PAN’s demand for exacting infringement charts is especially remarkable in light of the scant
 12 details provided in PAN’s invalidity contentions. PAN does not provide close to the detail that
 13 Finjan provided in its infringement contentions, much less the same level of detail that PAN
 14 demands in its motion. Yet, “the level of specificity required by Rule 3-3(c) for invalidity
 15 contentions is the same as that required by Rule 3-1 for infringement contentions.” *Slot Speaker*
 16 *Tech., Inc. v. Apple, Inc.*, No. 13-cv-01161-HSG, 2017 WL 235049, at *2 (N.D. Cal. Jan. 19, 2017);
 17 *see also Mitsubishi Elec. Corp. v. Sceptre, Inc.*, No. 2:14-cv-04994-ODW, 2015 WL 2369557, at
 18 *2 (C.D. Cal. May 18, 2015) (applying N.D. Cal. Patent L.R. 3-3(c) and explaining “broad or general
 19 disclosures are insufficient to provide a crystallized view of invalidity theories and thus also do not
 20 comply with L.R. 3-3(c).”).

21 For example, PAN complains (Mot. at p. 5.) that, “Finjan’s infringement contentions are
 22 largely comprised of screenshots with little to no explanation,” and that Finjan’s charts “do not help
 23 identify what features or function of the accused products purportedly meet each claim limitation.”
 24 That is not true; as demonstrated above, Finjan’s infringement contentions include lengthy
 25 explanations of Finjan’s theories and detailed narratives tying the claim language to documents,
 26 source code, and product testing. PAN’s invalidity contentions, on the other hand, provide nothing
 27 more than screenshots of prior art, with ***no explanation*** of how that prior art allegedly teaches each
 28 element of the claims. (*See, e.g.*, Exh. V (PAN’s Revised Ex. F-3 (Janus System)) at pp. 2-58.)

1 Finjan is not moving to strike PAN’s invalidity contentions at this stage, but PAN should not be
 2 heard to complain about Finjan’s contentions while simultaneously providing contentions of its own
 3 that are far less detailed.

4 **C. Finjan’s Source Code Citations Comply With Pat. L.R. 3-1 And This Court’s
 5 Prior Rulings**

6 **1. This Court Already Rejected PAN’s Request To Require Finjan To
 7 Include Pinpoint Citations To Source Code**

8 The Court has already *rejected* PAN’s attempt to impose a requirement that Finjan include
 9 pinpoint citations to source code in its infringement contentions. In the “Other Matters” section of
 10 the parties’ Joint Case Management Statement (at pp. 23-25), PAN asked the Court to require Finjan
 11 to include in its infringement contentions, “pinpoint citations to the product literature and source
 12 code.” (Dkt. No. 104.) Finjan responded (at pp. 25-27) that—while it “intends to include citations
 13 to PAN’s source code and documentation in its infringement contentions” (as Finjan indeed has
 14 done)—*pinpoint citations* to source code are not required under the Patent Local Rules. At the Case
 15 Management Conference on March 18, 2021, the Court denied PAN’s request and did *not* order
 16 Finjan to include pinpoint citations to source code in its infringement contentions.

17 Now PAN moves to strike Finjan’s infringement contentions in their entirety on the basis
 18 that Finjan has failed to meet a requirement this Court expressly declined to impose in the first place.
 19 To strike the contentions—as PAN requests—would be profoundly unfair to Finjan. And, as
 20 discussed below, given Finjan’s fulsome contentions, PAN’s discovery failures, and the Patent
 21 Local Rules, the Court should not even require Finjan to supplement its contentions to include
 22 pinpoint citations to source code.

23 **2. While PAN Demands Pinpoint Citations, It Has Not Produced All of The
 24 Source Code**

25 PAN’s demands for pinpoint source code citations at this stage of the litigation are
 26 incompatible with its discovery conduct. PAN seeks a complete set of specific source code
 27 analysis—the type typically seen only in expert reports—yet it has not produced the relevant source
 28 code for at least the Traps product. Moreover, PAN’s delay in making the SML and FPGA files
 available for inspection made it impossible for Finjan to include them in its contentions. PAN also
 has not produced the core technical documents that would enable Finjan to narrow its identification

1 of source code files to specific functions, lines, modules, or the like. As such, due to PAN’s own
 2 actions, it is premature for PAN to request pinpoint citations to source code at this stage of the case.
 3 See *Droplets, Inc. v. Yahoo! Inc.*, No. 4:12-cv-03733-JST-KAW, 2020 WL 4045211, at *4 (N.D.
 4 Cal. May 6, 2020) (allowing amendment “because Droplets has not had access to all of Nordstrom’s
 5 relevant source code and technical documents”).

6 **3. Finjan’s Contentions Put PAN On Notice Of Finjan’s Theories**

7 Finjan’s identification of source code and source code modules for each claim limitation,
 8 along with Finjan’s narrative explanations of its infringement theories, provide PAN with more than
 9 adequate notice of Finjan’s infringement theories. To start, Finjan culled through ***1,179,116 files*** in
 10 PAN’s source code production—not including the late produced SML and FPGA files—and
 11 narrowed those down to just ***502 unique files*** across all of the accused products and all of the
 12 asserted claims. Finjan’s infringement contentions then identify—on a limitation-by-limitation
 13 basis—which of those specific source code files are relevant to each asserted claim under Finjan’s
 14 infringement theory.

15 In addition to identifying the specific source code files, Finjan’s contentions also provide
 16 detailed descriptions explaining how the referenced source code is relevant to its infringement
 17 theories. For example, again with reference to claim 1 of the ’154 Patent, before listing the relevant
 18 source code files, Finjan explains the operation of the source code files and maps that operation to
 19 the limitations of the asserted claims:

20 PAN-OS includes modules that implement the operations of processing the network packets corresponding
 21 to the received files using the PAN’s State Machine Language (“SML”) that call a first function and the call
 22 includes an input. The first function that is implemented within the SML files receives the input, e.g.,
 23 portions of the content requested by a webpage, executable files, executable code embedded within a
 24 webpage, executable code attached to an email, URLs embedded within a webpage, etc. Note that SML files
 25 are separate from PAN-OS and are received over a network, e.g., in the form of an update to the PAN-OS.
 26 Upon identifying and receiving the input, PAN-OS performs two operations. First, the system marks the
 27 input to be processed by the pattern recognition modules to identify any malicious content. Second, the
 28 system marks the input to be transferred to the Wildfire server for further analysis. Thus, PAN-OS inserts
 substitute functionality into the content received by the system that causes inputs to be sent to security
 computers for analysis.

Within the PAN-OS source code, the modules that implement the operations of processing the network
 packets corresponding to the received files using PAN’s SML and calling a first function, where the call
 includes an input are implemented by source code in the following files:

(See, e.g., Exh. H at pp. 164-66 (listing relevant files).) This is only exemplary, and a review of
 Finjan’s infringement chart illustrates substantial explanations tying source code files to the claim

1 limitations. (*See, e.g.*, Exh. H at pp. 162-194 (limitation 1[a] for each theory); *id.* at pp. 219-232
 2 (limitation 1[b] for each theory); *id.* at pp. 260-269 (limitation 1[c] for each theory).) PAN ignores
 3 this disclosure when it claims that it is left to “guess” as to the relevance of the files given the
 4 explanatory text that introduces the files, when it claims that “Finjan also does not explain how the
 5 source code informs its infringement contentions,” and when it claims this is “boilerplate language.”
 6 (Mot. at p. 11.) Those assertions are demonstrably wrong.

7 **4. The Patent Local Rules Do Not Require Pinpoint Citations**

8 The Patent Local Rules do not require pinpoint citations to source code in infringement
 9 contentions, despite what PAN contends. Indeed, the Patent Local Rules do not even mention source
 10 code at all in Rule 3-1, which covers infringement contentions. The first time the Patent Local Rules
 11 mention source code is in Rule 3-4, which covers invalidity contentions and the documents the
 12 defendant must produce with the invalidity contentions, which comes well after the date for serving
 13 infringement contentions. *See Pat. L.R. 3-4 (“With the ‘Invalidity Contentions,’ the party opposing*
 14 *a claim of patent infringement shall produce or make available for inspection and copying: (a) source*
 15 *code, specifications, schematics, flow charts, artwork, formulas, or other documentation sufficient*
 16 *to show the operation of any aspects or elements of an Accused Instrumentality identified by the*
 17 *patent claimant in its Patent L.R. 3-1(c) chart.”).*

18 “[P]inpoint citations are not an inherent requirement of Patent Local Rule 3-1.” *Finjan, Inc.*
 19 *v. Proofpoint, Inc.*, No. 13-CV-05808-HSG, 2015 WL 9023166, at *2 (N.D. Cal. Dec. 16, 2015)
 20 (“*Proofpoint II*”). The court in *Proofpoint II* reasoned that “[a]lthough pinpoint citations to source
 21 code are **one way** of meeting Rule 3-1(c)’s requirement,” there is no “authority holding that pinpoint
 22 citations are the **only way** to meet its requirements.” *Id.* at *3 (emphasis added). Contrary to PAN’s
 23 assertion, *Proofpoint II* is not the “minority position” on this issue in this jurisdiction. (Mot. at p.
 24 14.) *See Oracle Am., Inc. v. Google Inc.*, No. C 10-cv-03561-WHA, 2011 WL 4479305, at *3 (N.D.
 25 Cal. Sept. 26, 2011) (denying defendant’s motion to strike where plaintiff provided source code
 26 files, noting that “Google’s heavy reliance on a nonbinding decision requiring ‘pinpoint citations’
 27 to source code files is misplaced.”); *Droplets, Inc. v. Yahoo! Inc.*, No. 4:12-cv-03733-JST-KAW,
 28

1 2020 WL 4045211, at *4 (N.D. Cal. May 6, 2020) (“To satisfy Patent Local Rule 3-1, courts in this
 2 district *sometimes* require pinpoint source code citations . . .”) (emphasis added).

3 PAN relies on *Check Point* and *FireEye* to argue that the Patent Local Rules require pinpoint
 4 citations to source code. But PAN omits a crucial fact from its argument: it was the Court’s
 5 Narrowing Order—not the Patent Local Rules—that required pinpoint citations in *Check Point*.
 6 *Finjan, Inc. v. Check Point Software Techs., Inc.*, No. 18-cv-02621-WHO, 2020 WL 1929250, at
 7 *10 (N.D. Cal. Apr. 21, 2020) (“Finjan’s infringement contentions had to meet not only Patent Local
 8 Rule 3-1, but also the criteria specified in the Narrowing Order. . . . **[T]he Narrowing Order directed**
 9 **Finjan** to provide pinpoint source code citations given the circumstances in this case.”) (emphasis
 10 added). PAN also neglects to mention that the *Check Point* court expressly refused to “impose a
 11 blanket rule that all software cases require universal pin cites to source code.” *Id.* at *6. Rather,
 12 “[t]he Narrowing Order was a *tailored* order made in light of the facts.” *Id.* at *3. This Court has
 13 not issued a narrowing order in this case, and given Finjan’s detailed and thorough contentions,
 14 there is no call for one. Similarly, in *FireEye*, the defendant attempted to distinguish *Proofpoint II*
 15 on the basis that the infringement contentions in *FireEye* contained no source code citations, while
 16 in *Proofpoint II* they included citations to source code directories. (Dkt. No. 128-19.) But here,
 17 Finjan has provided much more detail in its infringement contentions than it did even in *Proofpoint*
 18 *II*—including not just source code directory citations, but also identifying specific source code *files*
 19 and providing narrative explanations for how that source code meets the claim limitations.

20 PAN’s reliance on *Droplets* is also misplaced. The Court in *Droplets* acknowledged that a
 21 plaintiff “is not required to cite to every bit of source code that supports its theory of infringement
 22 so long as it has adequately disclosed its infringement theory.” *Droplets, Inc.*, 2020 WL 4045211,
 23 at *4 (internal quotations omitted). Moreover, the court in *Droplets* granted leave to amend because
 24 the plaintiff did not have access to relevant source code and technical documents. *Id.* (granting
 25 leave to amend “because Droplets has not had access to all of Nordstrom’s relevant source code and
 26 technical documents, and the remaining deficiencies are relatively minor and surely curable by
 27 amendment”). This is especially fatal to PAN’s argument because so much of PAN’s source code
 28

1 was made available too late for Finjan to include in its infringement contentions (or still has not
 2 been made available).

3 **5. Finjan's Review Of PAN's Late-Produced Source Code Is Ongoing**

4 PAN's motion is especially surprising given that PAN knows of its own deficiencies in its
 5 source code production. (*See* Exh. W (May 17, 2021 email from Smith to Van Nort requesting
 6 inspection of PAN's late-produced source code May 24 through May 28); *id.* (May 18, 2021 email
 7 from Van Nort to Smith accommodating Finjan's request); Exh. X (May 28, 2021 email from Smith
 8 to Van Nort requesting additional inspection of PAN's late-produced source code June 1 through
 9 June 3).) Finjan included references to PAN's deficiencies in its infringement contentions and told
 10 PAN that it intended to rely on the withheld documents and source code for purposes of
 11 supplemental infringement contentions and expert reports. (*See* Exh. A at pp. 7-8 ("source code and
 12 documents that PAN has withheld, and that are material to Finjan's allegations, include SML files,
 13 DFA files, hardware source code, Cuckoo Sandbox open source software, Traps-Reflector-server
 14 source code, all versions of Traps after version 3.1.3, and FPGA hardware code").) And Finjan has
 15 explained to PAN during the meet and confer process that Finjan expects to supplement its
 16 infringement contentions based on its ongoing source code review, in combination with review of
 17 PAN's technical documents, once produced and analyzed.

18 PAN repeatedly states that the source code has been available to Finjan for twelve months.
 19 That number is not accurate. That number relies largely on the time period before the stay—nearly
 20 six years ago—when PAN had made *some* of the relevant code available, particularly the code for
 21 only a few versions of PAN's pre-2015 products. But Finjan has had access to much of PAN's
 22 source code for only three months or less, and Finjan still has had no access to significant portions.

23 PAN pulls soundbites out of context from the cases it cites to argue now is the time for
 24 pinpoint citations, but none of these cases support PAN's motion to strike. For example, the
 25 *Vasudevan* case is not relevant for two reasons: (1) the defendant requested pinpoint citations *after*
 26 providing all relevant source code; and (2) the plaintiff had failed to provide citations to any level
 27 of source code, instead stating simply that source code was required to illustrate infringement. *See*
 28 *Vasudevan Software, Inc. v. Int'l Bus. Machines Corp.*, No. C 09-cv-05897-RS-HRL, 2011 WL

1 940263, at *8 (N.D. Cal. Feb. 18, 2011). In *Diagnostic Systems*—which is not from this District—
 2 the defendant challenged the plaintiff’s updated (not initial) infringement contentions, which the
 3 plaintiff served after having access to the source code and “executable copies and operating manuals
 4 for the accused products” for a year. *Diagnostic Sys. Corp. v. Symantec Corp.*, No. 06-cv-1211-
 5 DOC-ANX, 2009 WL 1607717, at *2-4 (C.D. Cal. June 5, 2009). Here, Finjan just served its
 6 infringement contentions two and a half months ago, PAN has yet to produce all the source code or
 7 the accompanying documents, and Finjan has told PAN that it will supplement once it has received
 8 the necessary information and had adequate time to review. Finally, the *Big Baboon* case is also
 9 inapposite, as it did not involve infringement contentions under the Northern District’s Patent Local
 10 Rules, but rather a response to an interrogatory in a case in the Central District of California. *Big*
 11 *Baboon Corp. v. Dell, Inc.*, 723 F. Supp. 2d 1224, 1225 (C.D. Cal. 2010). Indeed, the court in
 12 *Proofpoint II* distinguished the *Big Baboon* case on that ground. 2015 WL 9023166, at *2.

13 **D. Finjan’s Doctrine Of Equivalents Contentions Are Specific And Detailed**

14 PAN argues that the Court should strike Finjan’s doctrine of equivalents arguments from its
 15 infringement contentions, saying they are similar to the arguments stricken in *Proofpoint I*. (Mot.
 16 at 14-15.) But unlike in that case—where the court held that Finjan had asserted blanket, boilerplate
 17 DOE theories—Finjan’s doctrine of equivalents theories in this case are thoughtful, reasoned, and
 18 sufficiently explained in its contentions. For example, below is an excerpt showing Finjan’s
 19 doctrine of equivalents argument for claim element 1[c] of the ’408 Patent:

<p>Doctrine of Equivalents To the extent that the Accused Products (i.e., NGFW, WildFire or NGFW in combination with WildFire) do not literally infringe this claim element, PAN infringes under the doctrine of equivalents. The above described functionality of the Accused Products is at most insubstantially different from the claimed functionality and performs substantially the same function in substantially the same way to achieve substantially the same result.</p> <p>The Accused Products perform the same function as this element because the Accused Products include software components that use rules to parse code and rules that are particular to a specific programming language (e.g., HTML, PDF, javascript) to identify specific programming languages and to identify exploits in the code. For example, NGFW, WildFire, and/or the combination thereof use these rules to identify specific programming languages and to identify exploits in the code.</p> <p>The Accused Products perform the above function in the same way because the Accused Products use rules to analyze the incoming program code to monitor for malicious activity. The Accused Products perform the function in the same way as parser rules and analyzer rules because the rules that the Accused Products use identify specific languages and exploits in the program code.</p> <p>The Accused Products achieve the same result because they are able to inspect the incoming stream of programming code to identify its specific language and locate potentially exploits within the code. The Accused products obtain substantially the same result with the above function because by using these rules that identify a specific programming language and identify exploits, PAN is detecting exploits in code.</p>

1 (See, e.g., Exh. J at pp. 129-130; see also Exh. H at pp. 202-04.)

2 Again, PAN’s cases are inapposite. Unlike in *CSR Tech.*, Finjan has provided its complete
 3 doctrine of equivalents theory, not just a “sampling.” *CSR Tech. Inc. v. Freescale Semiconductor*,
 4 No. 12-cv-02619-RS-JSC, 2013 WL 503077, at *9 (N.D. Cal. Feb. 8, 2013) (ordering amended
 5 contentions because “Plaintiff includes only a sampling of its doctrine of equivalents theory”
 6 through the use of transition phrases like “For instance”). And unlike in *Sophos*, this is not a case
 7 of “boilerplate” reservation of rights. 2015 WL 5012679, at *4. Finally, *Network Caching Tech. v.*
 8 *Novell, Inc.* never even mentions doctrine of equivalents contentions. 2002 WL 32126128, at *6.

9 PAN cherry-picks one limitation from Finjan’s contentions (limitation 1[b] from the ’731
 10 Patent) and ignores all of the other doctrine of equivalents contentions in Finjan’s charts. Yet, even
 11 in PAN’s example, Finjan has set forth an identification of the structures accused of infringing under
 12 the doctrine of equivalents. PAN calls this “reiterate[ing] the claim language in the guise of a
 13 function-way-result analysis,” (Mot. at p. 15), but there is nothing wrong with linking the accused
 14 structures to the relevant limitations using the claim language. PAN is wrong to draw parallels to
 15 *CSR Tech. Inc.*, because Finjan does not reference the entire accused product in a blanket statement,
 16 but instead focuses on the memory, the file identifier or hash, and indexing the files in the memory.
 17 (Mot. at p. 15; Exh. Y (’731 Patent) at p. 90.)

18 Finally, PAN complains that Finjan has identified multiple “Accused Products.” While it is
 19 unclear whether this complaint extends beyond Finjan’s doctrine of equivalents contentions, PAN
 20 ignores that Finjan has set out in great detail how each accused product, alone and in combination,
 21 infringes the asserted claims, and PAN ignores that certain of Finjan infringement theories
 22 encompass a combination of products, as explained in the contentions. For example, with respect
 23 to ’731 claim element 1[b], Finjan explains how WildFire and NGFW interact:

24 Basic WildFire, WF-500 and WildFire Subscription. Basic WildFire functionality is available as part of the Threat Prevention
 25 license and as part of all platforms running PAN OS 4.1 and greater, including the NG Firewalls, and also including all platforms
 26 running WildFire 6.0, 6.1, 7.0, 7.1, and 8.0. See FINJAN-PAN 093612-15. Each accused WildFire product or subscription
 operates in substantially the same manner, with the differences being that Basic WildFire provides limited analysis on certain file
 types in comparison to WildFire Subscription. See FINJAN-PAN 093612-15. In addition, WF-500 is a hardware appliance that
 acts as a “private cloud” version of the WildFire Subscription. See FINJAN-PAN 093612-15.

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1 (Exh. D at p. 1.) And Finjan proceeds to explain why, again using the '731 patent as an example,
 2 NGFW and the combination of NGFW and Wildfire infringe based on their joint or common
 3 features:

4 NGFW alone or in combination with WildFire provide a file cache for storing files that have been scanned
 by the scanner for future access, wherein each of the stored files is indexed by a file identifier.

5 NGFWs alone or in combination with WildFire meet the recited claim language because they provide a file
 6 cache for storing files that have been scanned by the scanner for future access, wherein each of the stored
 files is indexed by a file identifier.

7 NGFW have a file cache for storing files that have been scanned by the scanner for future access in form of
 software and/or hardware.

8 NG Firewalls cache the results of Content-ID, which “enables customers to apply policies to inspect and
 9 control content traversing the network.” FINJAN-PAN 093593-97. This includes entries related to the
 allowability of particular content relative to a policy. For example:

10 (Exh. D at p. 75.)

11 PAN’s argument that Finjan does not differentiate the accused products with respect to its
 12 infringement reads is inaccurate. (Mot. at p. 16 (“Additionally, Finjan lumps together three
 13 disparate lines of products—NGFW, WildFire, and Traps—under one single ‘Accused
 14 Products.’”).) Finjan specifically identified different accused PAN products (e.g., NGFW,
 15 WildFire, and Traps) and explained how each product infringed alone or in combination within each
 16 of its claim charts. (*See, e.g.*, Exh. D at pp. 1, 75; Exh. J at pp. 1-3, 10-11.)

17 **E. PAN’s Motion To Strike Is Improper And Untimely**

18 If the Court is to consider PAN’s motion at all, it should consider it instead as a motion to
 19 compel given the early stage of litigation, and even in that context the motion should be denied in
 20 light of Finjan’s detailed and thorough contentions. “Striking a patentee’s infringement contentions
 21 is a severe sanction that should be used sparingly and only for good cause.” *Uniloc USA, Inc. v.*
 22 *Apple Inc.*, No. 19-cv-01692-EJD-VKD, 2020 WL 1984305, at *2 (N.D. Cal. Apr. 27, 2020).
 23 Finjan’s infringement contentions are far from insufficient, but even if the Court were to find that
 24 they are, the proper remedy would be for the Court to order supplementation, not to strike the
 25 contentions entirely, as PAN requests. *See Blue Spike v. Adobe Sys.*, No. 14-cv-01647-YGR-JSC,
 26 2015 WL 335842, at *4 (N.D. Cal. Jan. 26, 2015) (“Where appropriate, courts treat a motion to
 27 strike as a motion to compel amendment to include additional information infringement
 28 contentions.”); *see also Geovector Corp. v. Samsung Elecs. Co.*, No. 16-cv-02463-WHO, 2017 WL

1 76950, at *7 (N.D. Cal. Jan. 9, 2017) (“In this district, motions to strike initial infringement contents
 2 are frequently treated as motions to compel amendment of the infringement contentions.”);
 3 *FusionArc, Inc. v. Solidus Networks, Inc.*, No. 06-cv-06760-RMW-RS, 2007 WL 1052900, at *2
 4 (N.D. Cal. Apr. 5, 2007) (“Case precedent recognizes such ‘motions to strike’ as requests that
 5 plaintiffs be compelled to amend their preliminary contentions to provide additional information.”).

6 That is especially true where—as here—the defendant has not yet produced technical
 7 documents and source code that are necessary for the infringement contentions. *See Finjan, Inc. v.*
 8 *Sophos, Inc.*, No. 14-cv-01197-WHO, 2015 WL 5012679 (N.D. Cal. Aug. 24, 2015) (resolving
 9 motion to strike as a discovery dispute where defendant’s source code production was deficient);
 10 *Comcast Cable Commc’ns, LLC v. OpenTV, Inc.*, No. C 16-cv-06180-WHA, 2017 WL 2630088, at
 11 *6 (N.D. Cal. June 19, 2017) (explaining that “striking with prejudice is unwarranted, at least at this
 12 stage” in regards to defendant’s motion to strike initial infringement contentions). In the *Sophos*
 13 case, the court found that the defendant failed to provide adequate information about its source
 14 code—as PAN has failed to do here—and the court determined that Sophos had to cure its discovery
 15 failures *before* Finjan would be required to *supplement* its infringement contentions. 2015 WL
 16 5012679, at *3 (“[I]t is easy to conclude that the appropriate resolution of the parties’ dispute is for
 17 Sophos to provide Finjan additional guidance regarding its source code.”).

18 Despite saying it will produce technical documents and additional source code for the
 19 accused products, PAN has not yet done so. The best path forward would be for PAN to produce
 20 the requested technical information, and allow Finjan to supplement, as appropriate.

21 F. Other Finjan Cases Are No Reason To Strike Here

22 Much of PAN’s motion focuses not on Finjan’s infringement contentions in this case, but
 23 instead on previous cases where courts have found Finjan’s contentions lacking. (*See* Mot. at pp.
 24 2-3.) But PAN ignores that, in just the past few months, courts in this District have found Finjan’s
 25 infringement contentions sufficient, even when the contentions were far less detailed than the
 26 contentions here. *See e.g., Finjan, Inc. v. SonicWall, Inc.*, No. 5:17-cv-04467-BLF, Dkt. No. 436,
 27 at *3 (N.D. Cal. Mar. 22, 2021) (“As required by the Patent Local Rules, Finjan has specified ‘where
 28 and how each limitation of each asserted claim is found within each Accused Instrumentality’ ...

1 The Court highlights that the Patent Local Rules do not require perfect clarity, only reasonable
 2 notice."); *see also Finjan, Inc. v. Qualys Inc.*, No. 4:18-cv-07229-YGR, 2021 WL 1253651 at *5
 3 (N.D. Cal. Apr. 5, 2021) ("While these contentions could have been more specific, the Court finds
 4 that Finjan sufficiently disclosed its overall theory for this limitation.").

5 PAN's mudslinging ignores the particular circumstances of each case. For example, PAN
 6 overlooks that the Court in *Sophos* resolved the motion to strike as a discovery dispute. *See* 2015
 7 WL 5012679, at *3 ("Having now received and reviewed Finjan's opposition to the motion to strike,
 8 I see that this was essentially a discovery dispute. ... alleged deficiencies in Sophos's source code
 9 production have prevented it from making its contentions better"). And as mentioned above, the
 10 Court in *Checkpoint* ordered Finjan to provide pinpoint citations based not on the Patent Local
 11 Rules, but on a Narrowing Order, which does not exist here. Finally, while PAN cites to a few cases
 12 where courts struck Finjan's infringement contentions, they did so only after first ordering Finjan
 13 to supplement its contentions. *See Finjan, Inc. v. Check Point Software Tech., Inc.*, No. 18-cv-
 14 02621-WHO, 2019 WL 955000, at *9 (N.D. Cal. Feb. 27, 2019); *Finjan, Inc. v. SonicWall, Inc.*,
 15 No.17-cv-04467-BLF (VKD), 2019 WL 2077849, at *16 (N.D. Cal. May 10, 2019); *Finjan, Inc. v.*
 16 *Sophos, Inc.*, No. 14-cv-01197-WHO, 2015 WL 5012679, at *4 (N.D. Cal. Aug. 24, 2015).
 17 Infringement contentions are unique from case to case. Finjan's infringement contentions in this
 18 case stand on their own, and the Court should consider them as such. They are detailed, thorough,
 19 and far from insufficient.

20 IV. CONCLUSION

21 For all of the foregoing reasons, Finjan respectfully requests that the Court deny PAN's
 22 motion in its entirety. If the Court is inclined to order Finjan to supplement its infringement
 23 contentions, Finjan respectfully requests it should not be required to do so until after PAN remedies
 24 its discovery deficiencies, including document production and source code production, to avoid any
 25 additional prejudice to Finjan due to PAN's discovery conduct.⁴

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 28 ⁴ On the day this opposition brief was due (June 29, 2021)—nearly three months after Finjan's
 infringement contentions were served—PAN finally made later versions of Traps source code
 (versions 4.0, 5.0, 6.0, and 7.0) available for inspection.

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Respectfully Submitted,

2 /s/ Phillip W. Goter
3 Juanita R. Brooks (CA SBN 75934)
4 brooks@fr.com
5 Roger A. Denning (CA SBN 228998)
6 denning@fr.com
7 Frank J. Albert (CA SBN 247741)
8 albert@fr.com
9 K. Nicole Williams (CA SBN 291900)
nwilliams@fr.com
10 Jared A. Smith (CA SBN 306576)
jasmith@fr.com
11 Tucker Terhufen (CA SBN 311038)
terhufen@fr.com
12 FISH & RICHARDSON P.C.
13 12860 El Camino Real, Ste. 400
14 San Diego, CA 92130
15 Telephone: (858) 678-5070 / Fax: (858) 678-5099
16 Aamir Kazi (*Pro Hac Vice*)
kazi@fr.com
17 Lawrence Jarvis (*Pro Hac Vice*)
jarvis@fr.com
18 FISH & RICHARDSON P.C.
19 1180 Peachtree St. NE, 21st floor
Atlanta, GA 30309
20 Telephone: (404) 892-5005 / Fax: (404) 892-5002
21 Phillip W. Goter (*Pro Hac Vice*)
goter@fr.com
22 FISH & RICHARDSON P.C.
3200 RBC Plaza, 60 South Sixth Street
Minneapolis, MN 55402
23 Telephone: (612) 335-5070 / Fax: (612) 288-9696
24 Susan E. Morrison (*Pro Hac Vice*)
morrison@fr.com
25 FISH & RICHARDSON P.C.
26 222 Delaware Ave., 17th Floor, P.O. Box 1114
Wilmington, DE 19801
27 Telephone: (302) 652-5070 / Fax: (302) 652-0607
28 Tracea Rice (*Pro Hac Vice*)
trice@fr.com
FISH & RICHARDSON P.C.
1000 Maine Ave. Ste. 1000
Washington, DC 20024
Telephone: (202) 783-5070 / Fax: (202) 783-2331

Attorneys for Plaintiff FINJAN LLC